



Real Value[®]

Build It. Grow It. Reap The Rewards.

paragon ventures llc



It's All About Value

*The price of Leadership...
is responsibility.*

Winston Churchill

PARAGON[®] VENTURES

Mergers &
Acquisitions

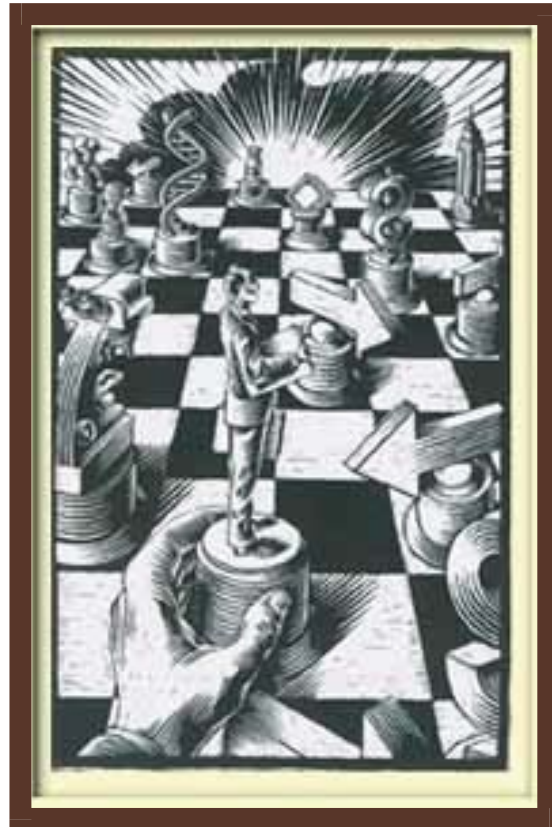
Paragon Ventures is a leading specialist in the merger, acquisition and divestiture of private mid-market healthcare companies.

As an intermediary with experience and expertise we can facilitate the entire process of buying or selling a healthcare business.

We specialize in the health care industries including all aspects of home healthcare, respiratory, infusion therapies, nursing services, medical device manufacturing, distribution and related technology.

We begin with a total business evaluation; analyze the financials, balance sheet, product mix, payer mix, logistics and operations. Our process highlights those aspects of the business that contribute to or detract from value. Working together with you, the business owner, the Paragon Ventures team helps you prepare the business and determine when the time is right to enter the marketplace.

We are your eyes and ears to the merger and acquisitions market and when the time is right, we make the best connections to complete a sale or merger and maximize shareholder equity.



It's All About Value

*We are what we repeatedly do.
Excellence, then, is not an act
but a habit.*

Aristotle

We create **business opportunities** for people

The merger and acquisition business is a "people business" first and foremost. We understand this and our mission is deeply rooted in servicing our client's best interests.



The business owners, advisors and investors who have worked with us over the past decade can attest to it.



Our transactions are life-changing for the business owners, their families and their employees. We understand the "psychology of the deal" and the emotions and implications that come with it.



We create business opportunities that deliver **REAL VALUE®** for real people.

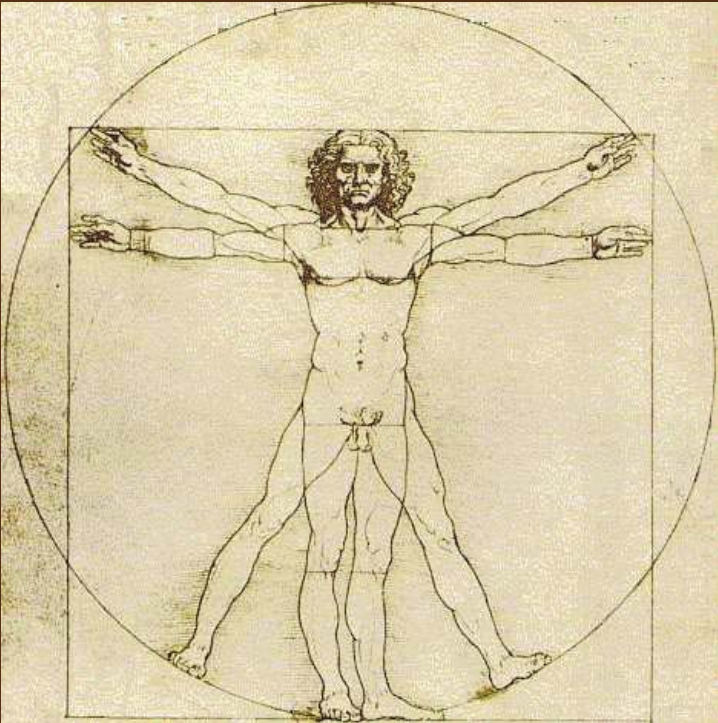


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*Luck is preparation
meeting opportunity.*

Oprah

We specialize in the healthcare niche



With over a century of combined healthcare and business experience we understand the intricacies of patient referrals, reimbursement and governmental regulations.

We know how to consistently highlight the real value that healthcare business buyers demand.



It's All About Value

*If winning isn't everything,
why do they keep score?*

Vince Lombardi

Structuring, negotiating and closing a deal involves more than mechanics



Our track record speaks volumes about our success. We know the buyers, investors and professionals throughout the healthcare industry and the financial investment community.

Our depth of knowledge is readily apparent ... we've been in your shoes before! Certainly it's about finance, accounting, timing and negotiation techniques. It's also about understanding people.

We understand the dynamics of reimbursement, accreditation, competitive bidding, compliance, technology, billing and collections. We know the challenges and opportunities created by providing high quality products and care to a patient.

As market-makers, we master the issues, create opportunities, influence the market and unlock the REAL VALUE® for our clients.

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Paragon Ventures

- ◇ **Creative deal-makers** focused on maximizing the financial and non-financial objectives of our clients;
- ◇ **Skilled technicians** capable of structuring and closing a wide array of complex mergers and acquisitions transactions
- ◇ **Experienced business people** possessing a diverse range of experience not only in business, but also in law, accounting, banking, logistics and finance.
- ◇ **Dedicated advocates** always representing our clients' best interests.



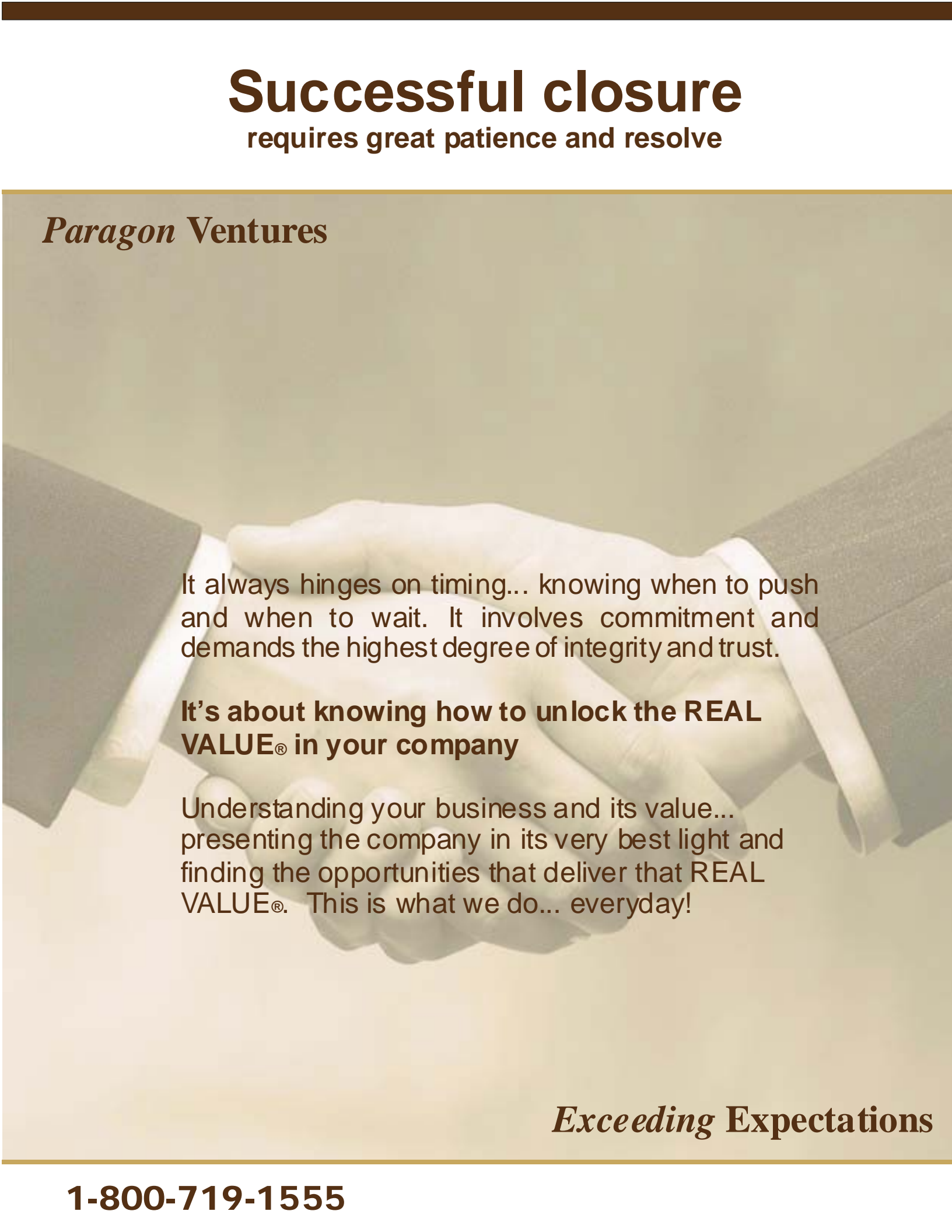
Exceeding Expectations

1-800-719-1555

Successful closure

requires great patience and resolve

Paragon Ventures



It always hinges on timing... knowing when to push and when to wait. It involves commitment and demands the highest degree of integrity and trust.

It's about knowing how to unlock the REAL VALUE® in your company

Understanding your business and its value... presenting the company in its very best light and finding the opportunities that deliver that REAL VALUE®. This is what we do... everyday!

Exceeding Expectations

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Experience

Select Historical Transactions

**Holdaway
Medical Services**

Louisville, KY
Paragon Ventures, LLC served as an advisor to this transaction

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**CareTrust
Home Infusion**

Casper, WY
Paragon Ventures, LLC served as an advisor to this transaction

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**MidAtlantic
Home Infusion**

Fairfield, NJ
Paragon Ventures, LLC served as an advisor to this transaction

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**Infusion
Solutions**

Bedford, NH
Paragon Ventures, LLC served as an advisor to this transaction

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OxyPlus

Atlanta, GA
Paragon Ventures, LLC served as an advisor to this transaction

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**Secure
Healthcare Inc.**

Montgomery, AL
Paragon Ventures, LLC served as an advisor to this transaction

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**Option Care
of Georgia**

Covington, GA
Paragon Ventures, LLC served as an advisor to this transaction

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**Miller Medical
and Respiratory**

Philadelphia, PA
Paragon Ventures, LLC served as an advisor to this transaction

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**Reliable Medical
Supplies, Inc.**

Mundelein, IL
Paragon Ventures, LLC served as an advisor to this transaction

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**Florida Medical
Equipment Services**

St. Petersburg, FL
Paragon Ventures, LLC served as an advisor to this transaction

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**Accent
Healthcare**

Hoopston, IL
Paragon Ventures, LLC served as an advisor to this transaction

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**Respiratory
Care Services**

Lake Orion, MI
Paragon Ventures, LLC served as an advisor to this transaction

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**Ohio
Oxygen**

Norwich, OH
Paragon Ventures, LLC served as an advisor to this transaction

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**Rx
Healthcare Group**

Monroeville, PA
Paragon Ventures, LLC served as an advisor to this transaction

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**Sunshine
Medical, Inc.**

Charleston, SC
Paragon Ventures, LLC served as an advisor to this transaction

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**Respiratory
Care Plus**

Upper Nyack, NY
Paragon Ventures, LLC served as an advisor to this transaction

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**Lifecare
Medical Services Inc.**

Hayes, KS
Paragon Ventures, LLC served as an advisor to this transaction

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**Total
HomeCare Inc.**

Las Vegas, NV
Paragon Ventures, LLC served as an advisor to this transaction

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**Continental
Medical Supply Inc.**

Los Angeles, CA
Paragon Ventures, LLC served as an advisor to this transaction

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MD Network

Aurora, CO
Paragon Ventures, LLC served as an advisor to this transaction

PARAGON VENTURES  Mergers & Acquisitions

Collectively, the principals and advisors of Paragon Ventures have more than 100 years of experience owning, building, managing and selling healthcare and medical technology businesses. For more than a decade, we have handled a wide range of mergers and acquisitions, both large and small. As entrepreneurs, business operators and management executives, each of the principals understand the financial and emotional issues involved in owning ... and selling a healthcare company.



Philadelphia • New York • Orlando • Los Angeles

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