



It's All About Value

paragon ventures llc
Maximum Value • Proven Integrity



It's All About Value

Selling Value

paragon ventures llc

paragon ventures llc

Paragon Ventures is a leading specialist in the merger, acquisition and divestiture of private mid-market healthcare companies.

As an intermediary with experience and expertise we can facilitate the entire process of buying or selling a business.



We specialize in the health care industries including all aspects of home healthcare, respiratory care, infusion therapies, nursing services, medical manufacturing, distribution and related technology.

1-800-719-1555

It's All About Value

The price of leadership...
is responsibility.

Winston Churchill

paragon ventures llc



As a full service firm, Paragon Ventures will guide you *every step of the way...* from developing an initial exit strategy through the successful sale of the company.



We begin by understanding the details of your business from both a financial and market perspective.



Our team creates a detailed company profile to present your company in its best light. This clear, factual and detailed packet includes both financial and operational information that a potential buyer can use to begin to evaluate the company.



1-800-719-1555

It's All About Value

Lack of money is no obstacle...
lack of an idea is an obstacle

Ken Hakuta

paragon ventures llc



The next step is where we market your company with the professionalism and sizzle of an experienced team of merger and acquisition experts.

We scour the buyer universe for qualified acquisition candidates and match their needs with your company profile.

Once potential buyers are identified and express an interest in your company, Paragon Ventures facilitates the meetings, letters of interest and the due diligence process.

1-800-719-1555



It's All About Value

If winning isn't everything,
why do they keep score?

Vince Lombardi

paragon ventures llc



Through years of experience, we understand the industry and the buyers of healthcare businesses.

We know what these investors look for, the potential pitfalls to avoid, current market dynamics and the right questions to ask to ***maximize the value of your company.***

1-800-719-1555

It's All About Value

We are what we repeatedly do.
Excellence, then, is not an act
but a habit.


Aristotle

Experience

Select Historical Transactions

Lincare
Holdings Inc.
ACQUIRED
Professional
Respiratory Inc.
Owings Mills, MD
Paragon Ventures, LLC served as an advisor to this transaction


Intrepid USA
ACQUIRED
Northcoast
Health Care Group.
Cleveland, OH
Paragon Ventures, LLC served as an advisor to this transaction


Praxair, Inc.
ACQUIRED
Respiratory
Care Plus
Upper Nyack, NY
Paragon Ventures, LLC served as an advisor to this transaction


Sierra
Health Services Inc.
ACQUIRED
Total
HomeCare Inc.
Las Vegas, NV
Paragon Ventures, LLC served as an advisor to this transaction


Canadian
Medical Legacy Corp.
ACQUIRED
Continental
Medical Supply Inc.
Los Angeles, CA
Paragon Ventures, LLC served as an advisor to this transaction


Apria
Healthcare Group Inc.
ACQUIRED
OxyPlus
Atlanta, GA
Paragon Ventures, LLC served as an advisor to this transaction


American
Homecare Supply, LLC
ACQUIRED
Denmark's Inc.
New Bedford, MA
Paragon Ventures, LLC served as an advisor to this transaction


OmniCare
ACQUIRED
Covenant
Care Pharmacy
Waterloo, IA
Paragon Ventures, LLC served as an advisor to this transaction


Sun
Healthcare Group
ACQUIRED
HoMed
Convalescent Equipment, Inc.
Whippany, NJ
Paragon Ventures, LLC served as an advisor to this transaction


Collectively, the principals of Paragon Ventures have more than 75 years of experience owning, building and managing healthcare and medical technology businesses

For more than a decade, we have handled a wide range of mergers and acquisitions, both large and small.

As entrepreneurs and business executives, each of the principals understand the financial and emotional issues involved in owning and selling a company.

1-800-719-1555

It's All About Value

Luck is preparation meeting
opportunity

Oprah Winfrey

paragon ventures llc

The Paragon Ventures Team includes:

- ◇ **Creative deal-makers** focused on maximizing the financial and non-financial objectives of our clients;
- ◇ **Skilled technicians** capable of structuring and closing a wide array of complex mergers and acquisitions transactions
- ◇ **Experienced business people** possessing a diverse range of experience not only in business, but also in law, accounting, banking, logistics and finance; and
- ◇ **Dedicated advocates** always representing our clients' best interests.



1-800-719-1555

It's All About Value

Paragon Process

- Valuations
- Exit Strategies
- Match Making
- Negotiations
- Due Diligence
- Closing
- New Venture

1-800-341-4812



From pre-sale, exit strategies to the final closing table, Paragon Ventures uses a proven formula to maximize the net realized value of your business.

We tailor each client engagement to position the company for the best possible outcomes... quietly and efficiently... with little interruption to your current operations and always with the utmost confidentiality.

1-800-341-4812

It's All About Value



Working together with you, the business owner, the Paragon Ventures team helps put together the connections to grow your business and optimize it for sale or merger.

paragon ventures llc

Philadelphia • Charleston • New York • Orlando • Los Angeles

Partners

Richard G. Davis

2634 Marsh Creek Drive
Charleston, SC 29414
Phone: 843-225-9094 Fax: 843-225-9095
Email: rdavis@paragonventures.com

Marc S. Rose

996 Creamery Road - Suite 101
Newtown, PA 18940
Phone: 215-860-2060 Fax: 215-860-2061
Email: mrose@paragonventures.com

Jonathan M. Sadock

431 Old Eagle School Road - Suite 700
Wayne, PA 19087
Phone: 610-995-9695 Fax: 610-995-9633
Email: jsadock@paragonventures.com

Go confidently in the direction of your dreams. Live the life you have imagined.

Henry David Thoreau

**PARAGON
VENTURES**



It's All About Value

